



DIREKT  
12 / 2010

**PST – PREMIUM-SANDING-TECHNOLOGY**

**PST – An easy to follow process for sanding hardwood floors. This is the fastest, lowest cost and highest quality system possible. PST – Fully adoptable to different species, strip or plank floors and parquet patterns. The process works with all coating types including oil-modified, waterbased, natural oils and all stain types.**

The standardized use of the HUMMEL®, TRIO and FLIP sanding machines in conjunction with Lägler abrasives allows you to do a custom sanding sequence for each job.

This workplan is a guideline for the actual worker. The process also allows each job to be documented with exact sanding steps and procedures for the customer and for you in case of a warranty claim. PST – is a system of single steps,

that may be varied or combined according to the needs of a specified job site. For example, for a remodeling job you may add a 16, 24 or 30... grit cut. For a staining job you may add finer cuts for ex. 100, 120, 150... grit.

The goal of using PST: predictable cost, time and quality. The best to learn about **PST** is the **Premium-Sanding-Training** offered by Lägler.



**EXHIBITIONS 2011**

**NWFA 2011**  
April 26 - 29  
NWFA Annual Flooring  
Convention and Expo - San Diego, California

15.-18. Jan. 2011 • Hannover  
**DOMOTEX**  
The World of Flooring

30.05. – 03.06.2011  
**LIGNA**  
HANNOVER • GERMANY  
World Fair for the Forestry and Wood Industries





## FLY & SAND

PST – Was developed over many years of extensive research by hardwood flooring professionals from around the world and was first introduced in 2009. After several hundred seminars with mostly German contractors and several international participants, we ran a contest called FLY & SAND for US based contractors. The first 10 winners traveled to Germany in July 2010 (see video) and the second group of 10 was in Oktober 2010. The trips to Germany were a mix between sightseeing, leisure and Premium-Sanding-Training.

Each participant was able to learn PST from both the classroom and actual hands on sanding during the seminar. The winners were all contractors from across the USA.

Due to the great feedback from all the winners and the hundreds of entries received from all over the world, we will offer the contest again in 2011.

Be sure to enter for your chance to win at our website [www.laegler.com](http://www.laegler.com).



For more information, questions or products, spareparts or application:



[www.laegler.com](http://www.laegler.com)

Germany

[www.laeglerparts.com](http://www.laeglerparts.com)

USA

[www.laegler.com.au](http://www.laegler.com.au)

Australia

[www.perswood.com](http://www.perswood.com)

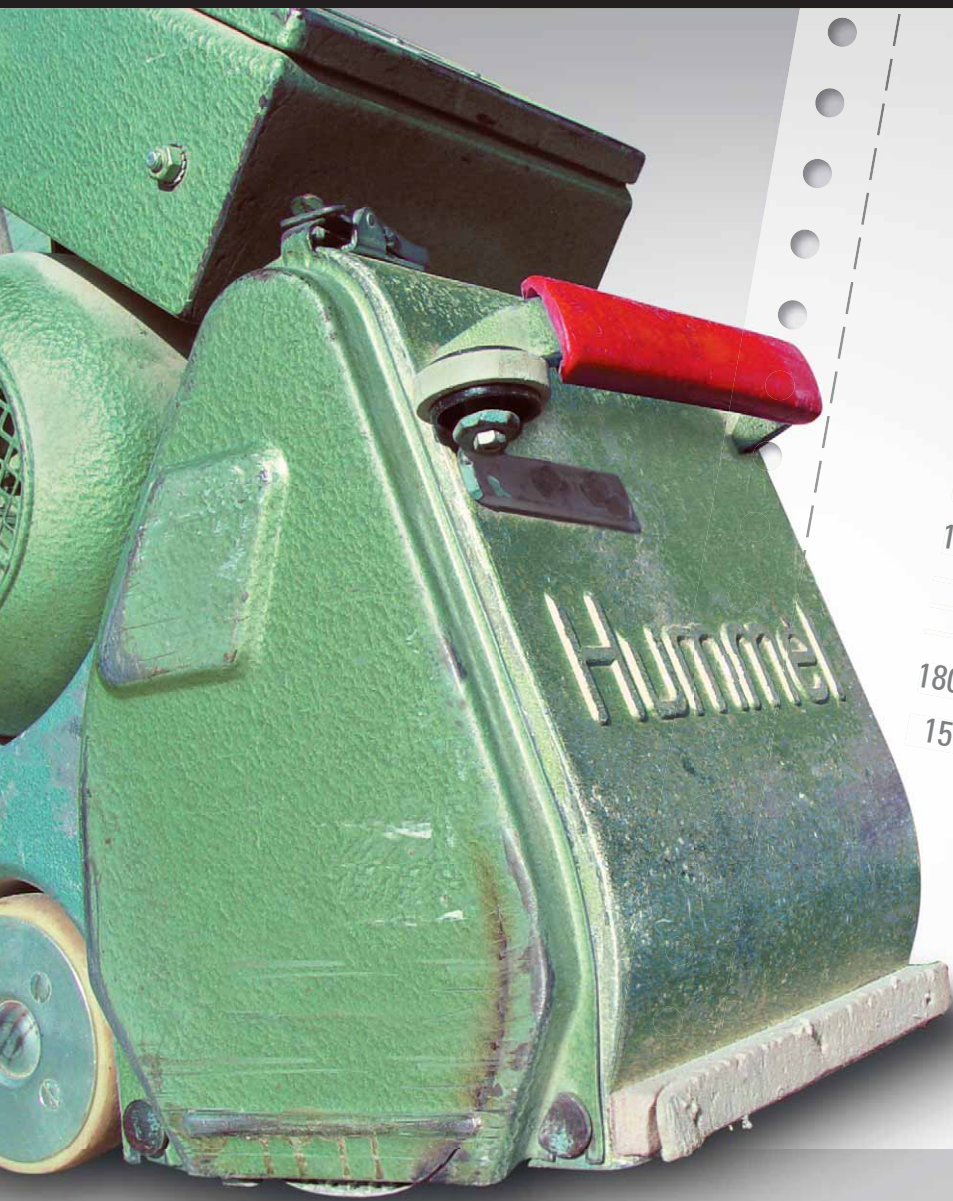
Singapore

[www.khr-online.com](http://www.khr-online.com)

Great Britain

[www.zimbostrading.co.za](http://www.zimbostrading.co.za)

South Africa



## HUMMEL® No. 8274

1 pcs	120.40.00.100	Sanding drum.....
1 pcs	100.45.00.100	Drive unit, complete.....
2 pcs	100.05.00.200	Lateral wheels.....
1 pcs	100.18.00.300	Rear wheel, complete.....
1 pcs	100.01.01.100	Bumper felt.....
1 pcs	100.01.02.100	Sealing felt.....
1 pcs	000.70.10.067	V-belt.....
1 pcs	000.70.17.092	V-belt.....
:	:	:
:	:	:
:	:	:
180 min	Repair.....	
15 min	Safety and performance test.....	



Figure 1: Find any mistakes.

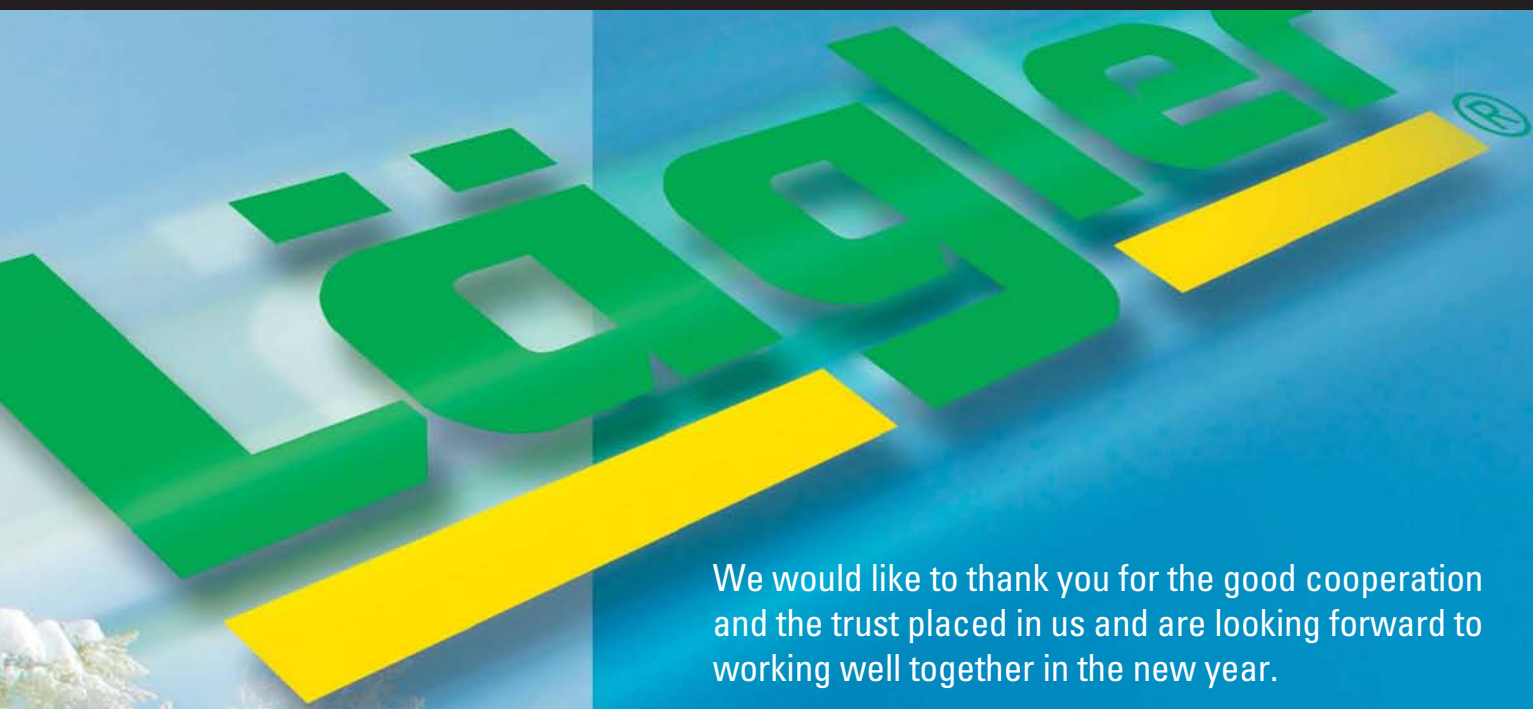
# 9 mio square feet

## From the life of a HUMMEL®

**Born in 1989 in Frauenzimmern, Germany, working every day.**

Spare drum in **2001**. Complete overhaul **11/3/2010** in 180 minutes while the owner did a day seminar **PST (Premium Sanding Training)** in Frauenzimmern.

At the age of 65 the owner will retire in **2019**. The HUMMEL® will do another 4.5 mio square feet and be sold on ebay at the age of **30 years** to a newcomer.



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We would like to thank you for the good cooperation and the trust placed in us and are looking forward to working well together in the new year.

**Wishing you and your family a Happy Christmas, restful holidays and health, happiness and success in 2011, both professionally and personally.**

**Karl Lägler  
with family and staff**



Just like last year, instead of giving gifts we would like to make a donation in support of the valuable work performed by the Grameen Foundation.

The objective of the Grameen Bank, which was founded by Nobel Peace Prize Winner Muhammad Yunus, is to provide "Help towards self-help" by issuing microcredits to the poorest of the poor, to ease the consequences of poverty and to give these people a better feeling of self-worth.

In the meantime, this successful concept is practiced in 60 developing countries. In this way, 12 million completely destitute people throughout the world could establish their own existence.

You will find more information at [www.grameen-info.org](http://www.grameen-info.org)



[www.laegler.com](http://www.laegler.com)

**We are closed from  
December 24<sup>th</sup> 2010 to  
January 9<sup>th</sup> 2011**